

Executive Compensation Analysis Readiness Checklist

A preparation checklist for the annual executive compensation analysis submitted with a TxDOT indirect cost rate audit or self-certification package.

Annual analysis required

TxDOT states that a provider must submit a compensation analysis for all executives annually in accordance with the AASHTO Uniform Audit and Accounting Guide. The analysis should be supported, reproducible, and tied to the fiscal-year accounting records.

Provider legal name

Fiscal year-end

Prepared by

Reviewed by

1. Define the executive population

- ☐ Obtain the current organization chart and identify officers, owners, directors, executives, and other highly compensated individuals.
- ☐ Document titles, duties, decision authority, ownership interests, employment status, and time devoted to the business.
- ☐ Reconcile the executive list to payroll, Forms W-2, ownership records, board minutes, and related-party information.
- ☐ Document additions, departures, role changes, or unusual compensation arrangements during the year.

2. Accumulate total compensation

- ☐ Reconcile salary and wages to payroll records and the general ledger.
- ☐ Identify bonuses, incentives, commissions, deferred compensation, and noncash awards.
- ☐ Identify employer retirement contributions, fringe benefits, allowances, vehicles, insurance, and other remuneration.
- ☐ Separate distributions, loans, reimbursements, and returns of capital from compensation while evaluating substance.
- ☐ Document related-party payments, management fees, or compensation paid through another entity.

3. Select comparable market data

- ☐ Use current, independent compensation survey data appropriate for the role and fiscal period.
- ☐ Match industry, company size, revenue, geography, ownership, and job responsibilities as closely as practicable.
- ☐ Document the survey source, publication date, positions selected, percentiles, and any weighting or interpolation.
- ☐ Retain licensed survey extracts or other evidence sufficient for a reviewer to reproduce the analysis.
- ☐ Explain departures from the selected peer group or use of alternative data.

4. Evaluate reasonableness and allowability

- ☐ Compare actual total compensation with the supported benchmark for each executive.
- ☐ Consider the executive's duties, experience, performance, company size, profitability, and special circumstances.
- ☐ Evaluate whether compensation reflects a bona fide employment arrangement rather than a distribution of profits.
- ☐ Identify amounts requiring adjustment or exclusion from the indirect cost rate.
- ☐ Document conclusions, professional judgments, and management approval.

5. Final quality control

- ☐ Recalculate all formulas, percentiles, adjustments, and totals.
- ☐ Tie final compensation amounts to payroll, tax forms, the general ledger, and the indirect cost rate schedule.
- ☐ Confirm the analysis covers all executives required by current TxDOT and AASHTO guidance.
- ☐ Remove protected or unnecessary personal information from submission copies while retaining secure support.
- ☐ Have a qualified reviewer approve the analysis before the audit or self-certification package is finalized.

Documentation matters

A conclusion is only as strong as the underlying population, compensation reconciliation, comparable-market selection, calculations, and written rationale. Preserve a clear audit trail.

Official sources to verify

[TxDOT CPA Audit Requirements](#)

[FAR 31.205-6 — Compensation for Personal Services](#)

Need help preparing the analysis?

JConner assists firms with indirect cost rate readiness and executive compensation analysis. [Visit jconnerpc.com](https://jconnerpc.com) to learn more.

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